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# Hindsight is 20/20:

## A Review of Selected 2015 LLC Cases

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Fortunately for our profession, the only guarantee is that the laws are ever-changing. In 2015, over 200 published decisions involved limited liability companies. This article provides a multi-jurisdictional review of important LLC cases involving topics for every business law practitioner.

### PIERCING THE LIMITED LIABILITY VEIL IN DELAWARE

#### CASE BACKGROUND

In *A.G. Cullen Const., Inc. v. Burnham Partners, LLC*, Burnham Partners, LLC (Burnham), an Illinois LLC, was formed by its sole member, Robert Halpin.<sup>1</sup> In June 2005, Burnham formed Westgate Ventures, LLC (Westgate), a Delaware LLC.<sup>2</sup> The members of Westgate were Burnham, with a 90% interest, and Felix Fukui (Fukui), who owned the remaining 10%.<sup>3</sup>

Westgate was governed by a limited liability agreement (Agreement), which gave Burnham, as the initial manager of Westgate, numerous duties including acquisition, ownership, improvement, sale, and lease of company property.<sup>4</sup> Furthermore, the Agreement required each member to make a capital contribution to Westgate. Burnham never made a capital contribution, but rather, Robert Halpin and his wife, Lori, borrowed money from Northern Trust Bank and then loaned \$175,000 to Westgate.<sup>5</sup> Westgate executed a note in the Halpins' favor, which was due upon the sale of a property purchased in Pennsylvania.<sup>6</sup>

Shortly after forming Westgate, Burnham entered into a development and asset management agreement (Development Agreement) with Westgate.<sup>8</sup> Burnham

agreed to provide development services, and in return Westgate would pay Burnham a development fee of \$400,000.<sup>9</sup>

On November 17, 2005, Westgate contracted with A.G. Cullen Construction, Inc. (Cullen Inc.), a Pennsylvania corporation, to build a warehouse in Pennsylvania.<sup>10</sup> Shortly after entering into the construction contract, Westgate refused to remit \$360,000 as payment, and Cullen Inc. filed its demand for arbitration.<sup>11</sup>

Three months prior to the arbitration hearing, Westgate sold the warehouse facility for \$3.2 million. After the sale, Halpin began to windup Westgate and liquidate its assets. From the proceeds of the sale, Halpin paid:

- \$2,513,984.01 to S & T Bank (a secured creditor)
- \$120,000 to Northern Trust for the loan the Halpins made to Westgate
- \$400,000 to Burnham for the development fee, which was later transferred to Halpin
- \$97,530.44 directly to himself and his wife for reimbursement of advances<sup>12</sup>

In September 2007, the arbitrator entered an award of \$448,406.87 in favor of Cullen Inc. and against Westgate. Upon realizing Westgate was unable to satisfy the debt, Cullen Inc. sued Burnham LLC, Lori Halpin, Robert Halpin, and Westgate to recover the amount

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owed by Westgate.<sup>13</sup>

During the bench trial, Cullen Inc.'s representative testified he believed Robert Halpin, Burnham, and Westgate "were one and the same." *Id.* On cross-examination, Cullen Inc. acknowledged it never obtained a personal guarantee from Robert Halpin and the construction contract was only with Westgate. *Id.* at 584.

Robert Halpin testified that Westgate and Burnham were separate entities and held separate operating and capital accounts.<sup>14</sup> Halpin acknowledged that under Burnham he was not entitled to compensation for serving as manager of Westgate; but, pursuant to the Development Agreement, he was owed \$400,000 as an independent contractor for performing essentially the same duties as the manager.<sup>15</sup>

Lori Halpin testified she did bookkeeping for both Burnham and Westgate, but was not an employee of either company, despite the listing on her LinkedIn profile. *Id.* at 585. Lori Halpin was unable to locate Westgate's books, minutes, and records regarding corporate formalities, business activities, and debt.<sup>16</sup>

At the close of evidence, Cullen Inc. requested an adverse inference against defendants for failing to turn over requested documents and specifically asserted:

- Robert Halpin failed to honor the company structure of Westgate
- Robert Halpin did not treat Westgate and Burnham as separate entities
- Robert Halpin did not keep Burnham and Westgate separate from himself
- The records would have shown Lori Halpin ran Robert Halpin's business for him and Westgate was an alter ego of Robert Halpin, Lori Halpin, and Burnham
- Because Robert Halpin made a loan to Westgate rather than a capital contribution as required, Westgate did not receive reasonably equivalent value in exchange for its payment to the Halpins
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alent value in exchange for its \$400,000 payment to Burnham and Halpin.<sup>17</sup>

The trial court denied Cullen Inc.'s request for an adverse inference against defendants, dismissed the action, and entered final judgment in favor of defendants. The court further found:

Cullen had no claim against defendants under the Delaware Limited Liability Company Act. \*\*\* That Act provides that when winding up a limited liability company, assets "shall be distributed to creditors, including members and managers who are creditors." *Id.* Because Burnham was a member and a creditor, the court found that distributions to Burnham and the Halpins were not impermissible. The court also found defendants did not violate the Pennsylvania Contractor and Subcontractor Payment Act, as Cullen's contract was with Westgate and no privity of contract existed between Cullen, Burnham, and the Halpins.

The court found that the evidence suggested Burnham and Westgate were *bona fide* independent entities that kept proper corporate books and records, and were properly funded. The court stated that Burnham properly earned its \$400,000 development fee, which had been deferred for two years and that the Halpins were entitled to be repaid for their \$175,000 loan to Westgate, that those disbursements were not made with the intent to hinder or defraud Cullen, and that the mere preference of one creditor over another does not constitute fraud.... Lastly, the court stated that Cullen could have contracted to protect itself by, for instance, asking Robert Halpin for a personal guarantee or requiring a performance bond, but failed to do so.<sup>18</sup>

On appeal, Cullen Inc. argued the trial court erred because:

- Burnham and Halpin acted fraudulently under section 5(a) of the Uniform Fraudulent Transfer Act (UFTA) when disbursing \$470,129.58 of Westgate's assets to Burnham, and \$120,000 to the Northern Trust to repay the Halpins' loan to Westgate
- The limited liability veil should have been pierced under Delaware law due to defendants' fraudulent actions, and because Westgate was an alter ego of Burnham and the Halpins
- Halpin breached his fiduciary duty to Westgate by

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- The appellate court agreed with Cullen Inc. on all points and reversed and remanded the matter back to the trial court.<sup>19</sup>

#### KEY TAKEAWAYS

##### Uniform Fraudulent Transfer Act

The court considered the 11 factors set forth by UFTA Section (5) when determining if actual intent existed and whether this case involved fraud in fact.<sup>20</sup> The court noted, "Proof of some or even all of the factors included in Section 5(b) does not create a presumption that the debtor had the actual intent to defraud. But the presence of these 'badges of fraud' may, in sufficient number, give rise to an inference or presumption of fraud."<sup>21</sup>

Conducting the factor analysis outlined in UFTA Section 5(b), the court determined:

- Robert and Lori Halpin were respective "insiders" of the LLCs and were in control
- Contrary to the trial court's finding, Halpin did not act in "good faith" or "substantially comply" with the terms of the construction agreement
- There were 9 of the 11 badges of fraud present<sup>22</sup>

Disconcertingly, the court also reviewed the Development Contract between Westgate and Burnham, and the loan agreement between Westgate and the Halpins. The court found Westgate did not receive "reasonably equivalent value" in exchange for the payments in either transaction.<sup>23</sup>

##### Piercing the LLC Veil Pursuant to Delaware Law

Delaware is known for respecting businesses' contractual rights and "[a]bsent sufficient cause the separate legal existence of a corporation will not be disturbed."<sup>24</sup> Nevertheless, "the corporate veil may be pierced where there is fraud or where a subsidiary is in fact the mere alter ego of the parent."<sup>25</sup>

When determining if an alter ego exists, the court considered:

- whether the company was adequately capitalized
- whether the company was solvent
- whether dividends were paid, company records

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kept, officers were properly, and other company formalities were observed

- whether the majority member siphoned corporate funds
- whether, in general, the company simply functioned as a facade for the majority member<sup>26</sup>

While the trial court found no basis for piercing the veil because Westgate kept separate records, was properly funded, and did not commingle its funds with the funds of the Halpins or Burnham, the appellate court disagreed due to the fraudulent conveyances.<sup>27</sup>

#### Fiduciary Duty

Once Westgate became insolvent, Robert Halpin, as the manager of Westgate, owed a fiduciary duty to Cullen Inc. as a creditor of Westgate, to manage its assets properly and in the best interest of creditors. *Id.* Halpin breached that duty by making fraudulent insider disbursements to Burnham, himself, and his wife, leaving Westgate without assets to pay the amount owed.<sup>28</sup>

#### CONFLICTS-OF-LAW

Only with clients who operate their businesses solely in the state of formation, where the only potential party to a lawsuit are residents of that state, is it unnecessary to discuss conflict of law. In *Heaps v. Nuriche, LLC*,<sup>29</sup> it would not be surprising to learn the Nevada LLC's attorney never advised its client that Utah Law may apply to a dispute with its employees, and that the court may look to Pennsylvania law for guidance.

#### CASE BACKGROUND

In *Heaps*, employees of Nuriche, a Nevada LLC registered to do business in Utah, sought to hold the managers personally liable for unpaid wages under the Utah Payment of Wages Act (UPWA).<sup>30</sup> The UPWA provides for civil and criminal liabilities on the part of employers for unpaid wages owed. *Id.* The UPWA defines an "employer" as "every person, firm, partnership, association, corporation, receiver or other officer of a company of this state, and any agent or officer of any of the above-mentioned classes, employing any person in this state."<sup>31</sup>

The managers contended the Utah Revised Uniform

and asserted ownership over the page *The Vein Guys* and claimed infringement, even while the lawsuit concerning ownership of the trademarks remained pending.<sup>32</sup> As expected, Facebook disabled the page and stated it would remain offline until Facebook received "explicit notice of consent from the complaining party."<sup>33</sup> As of the date of this article, *The Vein Guys* had approximately 2,000 "likes" on its Facebook page, which explains the measures taken to have this issue heard at an emergency hearing. Finding Plaintiffs would suffer irreparable harm, the court ordered Davis' widow to have the Facebook page reinstated immediately.<sup>37</sup> After issuing a second order requiring the widow to pay \$1,000 per day if the Facebook page was not activated by April 5, 2014, she boldly did not reactivate the Facebook page until April 14, 2014.

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cordingly, practitioners are forced to consider "social media interests" when addressing business succession planning. *Davis v. VCP South, LLC*,<sup>45</sup> highlights the ramifications of drafting broad succession language and what grieving spouses are capable of doing.

#### CASE BACKGROUND

*Davis* involved plastic surgeons, Davis and Roth, who formed VCP South, LLC (VCP South). Each surgeon owned a fifty percent membership interest in the joint vein care practice.<sup>46</sup> They became known as "The Vein Guys" and applied for various federal trademarks, including "The Vein Guys" and "We're So Vein."<sup>47</sup> While VCP South paid for the trademarks, they were registered solely in Davis' name, unbeknownst to Roth. *Id.*

On January 2, 2010, Davis died unexpectedly.<sup>48</sup> Under the Operating Agreements, Roth had the right of first refusal to purchase all of Davis' membership interests.<sup>49</sup> Roth timely exercised his options.<sup>50</sup> Shortly thereafter, negotiations between Roth and Davis' personal representative (his widow) broke down. Accordingly, Roth sought to enforce the Operating Agreements and obtain a declaratory judgment that the trademarks belonged to the LLCs.<sup>51</sup>

The trial court appointed a special master to consider Davis Estate's objections to the valuation as well as the extent of the estate's interests in the LLCs. On December 12, 2011, the special master found that pursuant to the terms of the Operating Agreement, Davis ceased to be a member of the LLCs on the day he died and his estate thereafter maintained only financial rights, including (1) the right to share in the profits and losses of the company, (2) the right to interim and terminating distributions, and (3) the right to capital interest, "until such time as a closing occurs to purchase his Membership Units."<sup>52</sup>

While the Operating Agreement did not set a time limit for the closing to occur, it did set a "reasonableness" standard for any party attempting to prolong the sale of a deceased member's interests.<sup>53</sup> According to the special master, since Davis' widow had to accept the purchase price established by a CPA, Davis' Estate's financial rights were terminated on September 3, 2011.<sup>54</sup> Due to litigious delays, the closing was not accomplished until December 2013. On March 6, 2014, Davis' widow contacted Facebook

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ABOUT THE AUTHOR



A Wyoming native, Marty L. Oblasser (WealthCounsel Member since 2011) attended the University of Wyoming to obtain both her undergraduate and juris doctor degrees. Marty began her career as an associate attorney in the Legacy Planning Department with a law firm in Casper, Wyoming. During that time, she not only focused on building an estate planning and business law practice but she also engaged in trust litigation matters and successfully argued to the Wyoming Supreme Court. Marty is a partner with Wyoming's oldest law firm, Corbell & King, P.C. and is licensed to practice law in the State of Wyoming as well as the United States District Court for the District of Wyoming.

Marty enjoys educating the public about various estate planning and business law matters as well as teaching legal seminars for her local community and presenting continuing legal education courses to her peers for the Wyoming State Bar and the National Business Institute.

Marty, her husband, Erik, and their two dogs reside in Laramie, Wyoming.

#### ENDNOTES

- 1 *A.G. Cullen Const., Inc. v. Burnham Partners, LLC*, 29 N.E.3d 579 (Ill. 2015).
- 2 *Id.*
- 3 *Id.*
- 4 *Id.*
- 5 *Id.*
- 6 *Id.*
- 7 *Id.*
- 8 *Id.*
- 9 *Id.*
- 10 *Id.*
- 11 *Id.*
- 12 *Id.*
- 13 *Id.*
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- 15 *Id.*
- 16 *Id.*
- 17 *Id.*
- 18 *Id.*
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- 23 *Id.*
- 24 *Id.*
- 25 *Id.*
- 26 *Id.*
- 27 *Id.*
- 28 *Id.*
- 29 *Heaps v. Nuriche, LLC*, 345 P.3d 655 (Utah 2015).
- 30 *Id.*
- 31 *Id.*
- 32 *Id.*
- 33 *Id.*
- 34 *Id.*
- 35 *Id.*
- 36 *Meyer Natural Foods LLC v. Duff*, 2015 WL 3746283 (Del. Ch. June 4, 2015) (unpublished).
- 37 *Id.*
- 38 *Id.*
- 39 *Id.*
- 40 *Id.*
- 41 *Id.*
- 42 *Id.*
- 43 *Id.*
- 44 *Id.*
- 45 *Davis v. VCP South, LLC*, 774 S.E.2d 606 (Ga. 2015).
- 46 *Id.*
- 47 *Id.*
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- 49 *Id.*
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- 51 *Id.*
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- 55 *Id.*
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- 59 *Id.*

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